

**POST**

**CHIEF DIRECTOR: BUSINESS DEVELOPMENT REF:  
040414/40**

**SALARY  
CENTRE**

R 934 866 per annum (All inclusive package)  
Pretoria

**REQUIREMENTS**

Honours Commercial Degree, Economics, Legal. Masters degree in Business Administration will be an added advantage. Good project and time management skills . Knowledge of business and management principles. Strong analytical skills. Organizational skills. Leadership skills. Ability to work collaboratively

**DUTIES**

Develop, review, and report on the business development division's strategy, market analysis. Develop and lead the Business Development team in sourcing, managing and implementing new business opportunities. Manage resources within those budgetary guidelines according to WTE policy and within ethical corporate governance guidelines. Developing and negotiating contracts; integrating contract requirements with business operations. Integration to supply chain processes as key support function to drive business outputs and realize cost savings. Assess the value derived from capital assets in terms of its revenue generating potential. Partnering with key stakeholders across relevant spheres of the water sector

**ENQUIRIES**

Ms Z Mathe (012) 336 7305

**APPLICATIONS**

Please forward you application quoting reference number to: The Department of Water Affairs, Private Bag X 350, Pretoria, 0001 or hand deliver at the Continental Building, corner Visagie and Bosman Street, Pretoria.

**FOR ATTENTION**

Ms TE Ntabeni